



# MEMORANDUM

Council Agenda  
Item No. IX. D.1&2  
9/27/2022

## The City of OKLAHOMA CITY

TO: Mayor and City Council

FROM: Craig Freeman, City Manager

1. Renewal of pricing agreements, Baysinger Police Supply, Inc. (R23-C217057), Cops Products (R23-C217058), Galls, LLC (R23-C217059), MTM Recognition Corporation (R23-C217060) and Special Ops Uniform, Inc. (R23-C217061), police uniforms, accessories, minor equipment, and supplies, estimated cost \$650,000, October 24, 2022 through October 23, 2023; and
2. Resolution authorizing the open market purchase of related items not available on a pricing agreement (OM23-C217062), estimated cost \$200,000, October 24, 2022 through October 23, 2023.

### **Purpose:**

To renew pricing agreements for the purchase of police uniforms, accessories, minor equipment, and supplies for the Police Department.

### **Background:**

These pricing agreements were originally awarded October 13, 2020 (Item No. VII.E 1&2) for the period ended October 23, 2021. The pricing agreements were renewed on October 12, 2021 (Item No. C. 1&2) for the period ending October 23, 2022. The pricing agreements include two one-year renewal options. This will be the final renewal.

The pricing agreements meet the City's policy on renewal of pricing agreements for goods and services. Staff has notified the vendors the City wishes to renew the pricing agreements under the same terms and conditions, including price, as previously awarded. A letter agreeing to the renewal has been received from all the vendors.

Baysinger Police Supply, Inc (R23-C217057), Cops Products (R23-C217058) Galls, LLC (R23-C217059) and Special Ops Uniform, Inc. (R23-C217061) submitted updated pricing which is allowed under the terms of the agreement. Staff reviewed the increases and believes them to be fair and in line with current consumer price indexes and industry conditions.

Line items 38-05 and 38-12 did not provide enough information to determine if the specifications of the bid were met. Therefore, staff requests open market authority for the purchase of those line items and for police uniforms, accessories, minor equipment, and supplies related items not available on a pricing agreement (OM23-C217062), estimated cost \$200,000, October 24, 2022 through October 23, 2023. Purchases made with this authority will comply with the City's open market purchasing procedures.

The estimated cost for these pricing agreements is based on previous expenditures for this commodity. There is no obligation to purchase from these agreements. All purchases are subject to future appropriations and the availability of funds.

**Pricing Agreements:**

(R23-C217057)

Baysinger Police Supply, Inc.

[www.baysingers.com](http://www.baysingers.com)

All items as bid; excluding 25-01

Additional price lists -attached

(R23-C217058)

Cops Products

All items as bid.

(R23-C217059)

Galls, LLC

All items as bid; excluding 38-05, 38-12

Various price lists with discounts, not including clearance and one-time promotional discounts.

[www.galls.com](http://www.galls.com)

(R23-C217060)

MTM Recognition Corporation

All items as bid.

(R23-C217061)

Special Ops Uniform, Inc.

All items as bid.

Various brands/catalogs - 15% discount

**Estimated Cost:**

Pricing Agreements(s)	\$650,000
Open Market Resolution	<u>\$200,000</u>
Total	\$850,000

**Source of Funds:**

Various funds and accounts.

**Review:**

Finance Department

**Recommendation:** Agreements be renewed and Resolution be adopted.