



The City of
OKLAHOMA CITY
DEPARTMENT OF FINANCE

APPROVED

12-6-2022

September 7, 2022

Barneys Police Supplies
218 Four Park Rd
Lafayette, LA 70507

BY THE CITY COUNCIL
Arny M. Simpson CITY CLERK

Dear Vendor:

The Contracting Entity and the contracting vendor have the option of renewing Contract/Pricing Agreement No. **C227048-BARNEYSPOLICESUPP for Sig Sauer M400 Pro Rifles** for the term **2022-12-07 through 2023-12-06** under the same terms, conditions and provisions as originally awarded, including price(s).

Please indicate your concurrence or non-concurrence by completing the below listed information, including signature, and return to me by **September 28, 2022**. If the individual signing below is not the owner or an officer of the business or corporation, a letter of authorization should also be attached. Corporate Seal will be accepted in lieu of an authorization letter if affixed to this document.

YOUR CONCURRENCE DOES NOT GUARANTEE RENEWAL. Should the Contracting Entity decide not to renew the above contract, you will be notified in writing or electronically. **This form may be mailed, faxed, emailed, scanned, or otherwise electronically submitted for contract/pricing agreement renewal.**

If you have any questions, please contact me at (405) 297-3172, Fax (405) 297-2142 or Email: jennifer.swann@okc.gov.

Thank you,

Jennifer Swann MPA, CPO
Senior Buyer

☒ Yes, I would like to renew
per the above mentioned. *w/escalation*
☐ No, I do not wish to renew.

[INTERNAL USE ONLY]

☐ The Contracting Entity
chooses not to renew the
above contract/pricing
agreement.

Robert C. Wells, Jr
PRINTED NAME
President
TITLE
Robert C. Wells, Jr
AUTHORIZED SIGNATURE
Barney's, Inc
COMPANY NAME
218 Four Park Rd
STREET ADDRESS
Lafayette, LA 70507
CITY, STATE AND ZIP CODE
337-896-3667
BUSINESS TELEPHONE
Robert.wells@mycopshop.com
CONTACT E-MAIL

From: [Robert Wells](#)
To: [Swann, Jennifer](#)
Subject: RE: PLEASE RESPOND FW: Renewal of C227048 for Sig Sauer M400 Pro Rifles
Date: Friday, October 14, 2022 11:33:10 AM
Attachments: [image002.png](#)
[image003.png](#)

Jennifer

The manufacture is requesting an escalation due to cost increases.
WRM400-5.56N-11b-PRO-SBR \$1013.51

The rest have no change.
SOCKET1913-QD-LP \$14.88(No Change)
MAG581 \$15.95(No Change)
Daniel Defense Sights \$136.00(No Change)
MAG557 \$14.00(No Change)
Safariland Leg Should \$72.00(No Change)
Saf 774-2 \$32.00(No change)
M640DF \$279.07(No Change)
Magpul MS4 \$115.32(No Change)
Condor Case \$63.93(No Change)
DS-SR07 \$164.31(No Change)

The only thing that has an escalation is the Rifle itself. They have had a significant price increase in two years. Do you have a renewal form that I need to sign that says I accept but I need to escalate?

Robert Wells
President

Barney's Police Supplies
RobertWells@mycopshop.com
TEL. (337) - 896 - 3667 ext 1001
CELL (337) - 322 - 9365
FAX (337) - 896 - 3660
218 Four Park Rd
Lafayette, LA 70507
<https://www.barneypolicesupplies.com>



This electronic message contains information and/or attachments which may be privileged or confidential *and are intended solely for the use of the individual or entity to whom it is addressed. If you are not the intended recipient, you are notified that any unauthorized access, disclosure, copying, distribution, or taking any action in reliance on the contents of this message/information is strictly prohibited by federal law. Please contact the sender if you believe you have received this email in error.*
Note: Although Barney's Police Supplies has taken reasonable precautions to ensure no malicious software is present in this email or it's attachments, Barney's Police Supplies accepts no liability for any loss or damage arising from the use of this email or attachments.

From: Swann, Jennifer <jennifer.swann@okc.gov>
Sent: Friday, October 07, 2022 12:51 PM
To: Robert Wells <robertwells@mycopshop.com>; Shanon Heinzen <shanon@mycopshop.com>; orders@mycopsshop.com
Cc: Brittany Prejean <brittanyprejean@mycopshop.com>
Subject: RE: PLEASE RESPOND FW: Renewal of C227048 for Sig Sauer M400 Pro Rifles
Importance: High

Greetings,

Sure. The escalation clause in the current contract is in the image below, for your convenience.

Please submit the updated pricing/ justification summary to me as soon as you are able. I will need to get it reviewed and approved. Once that is settled, then I will need the Letter, signed in the affirmative and any required insurance documentation.

I will need all these documents completed and returned to me by early next week in order to achieve the targeted City Council docket date.



The City of
OKLAHOMA CITY
DEPARTMENT OF FINANCE

September 7, 2022

Proforce Law Enforcement
2625 Stearman Road
Ste A
Prescott, AZ 86301

APPROVED
12-6-2022

BY THE CITY COUNCIL
Amy K. Simpson CITY CLERK

Dear Vendor:

The Contracting Entity and the contracting vendor have the option of renewing Contract/Pricing Agreement No. **C227049-PROFORCELAWENFORC for Sig Sauer M400 Pro Rifles** for the term **2022-12-07 through 2023-12-06** under the same terms, conditions and provisions as originally awarded, including price(s).

Please indicate your concurrence or non-concurrence by completing the below listed information, including signature, and return to me by **September 28, 2022**. If the individual signing below is not the owner or an officer of the business or corporation, a letter of authorization should also be attached. Corporate Seal will be accepted in lieu of an authorization letter if affixed to this document.

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Thank you,

Jennifer Swann MPA, CPO
Senior Buyer

☒ **Yes, I would like to renew per the above mentioned.**
☐ **No, I do not wish to renew.**

[INTERNAL USE ONLY]

☐ **The Contracting Entity chooses not to renew the above contract/pricing agreement.**

Amanda Cronkhite

PRINTED NAME
Contract Specialist

TITLE

AUTHORIZED SIGNATURE
Proforce Marketing, Inc.

COMPANY NAME
2625 Stearman Rd Ste A

STREET ADDRESS
Prescott, AZ 86301

CITY, STATE AND ZIP CODE
928-776-7192

BUSINESS TELEPHONE
sales@proforceonline.com

CONTACT E-MAIL



THE CITY OF OKLAHOMA CITY

Price Increase Proposal

To Whom It May Concern,

Proforce Marketing, Inc. would like to implement the following price increase for contract C227049 effective immediately:

Item #	Description	Selling to Agency
22711A-02-01	WRM400-556N-11B-PRO-SBR	\$993.24
22711A-02-02	SOCKET-1913-QD-LP	Included in item 22711A-02-01
22711A-02-03	PICATINNY MLOK RAIL ADAPTOR	Included in item 22711A-02-01
22711A-02-04	M-LOK FULL LENGTH FREE FLOATING HANDGUARD	Included in item 22711A-02-01
22711A-03-01	DANIEL DEFENSE 19-088-09116	\$116.47
22711A-03-02	MAGPUL P-MAG 30 RD	Included in item 22711A-02-01
22711A-03-03	SAFARILAND 6005-10-2	\$46.47
22711A-03-04	SAFARILAND 774-215-23	\$21.47
22711A-03-05	SUREFIRE M640DF-BK-PRO	\$266.00
22711A-03-06	BLUE FORCE GEAR VCAS-2TO1-PB-125-AA-BK	\$71.08
22711A-03-07	CONDOR 128-002	\$59.94
22711A-03-08	DS-SR07	\$144.94

Due to an input error from the previous contract specialist item number 22711A-03-08 had the incorrect price on it that is why there is a bid price increase. If you have any questions please reach out to me below.

Thank you

Amanda Cronkhite
Contract Specialist
928-776-7192
sales@proforceonline.com

Prescott, Arizona
Corporate Office & Support Center
2625 Stearman Road, Suite A • Prescott, AZ 86301
Phone (928) 776-7192 • Fax (928) 445-3468

Brea, California
Law Enforcement/Fire & Military Store
655 Berry Street, Suite H • Brea, CA 92821
Phone (714) 257-9095 • Fax (714) 257-9076

Safariland,
LLC
13386 International Parkway
Jacksonville, FL 32218
904-741-5400

VIA Email

February 23, 2022

Proforce Law Enforcement
Ms. Amanda Cronkhite
2625 Stearman Road
Suite A
Prescott, AZ 86301-6155

RE: Annual - Semi Annual MSRP Increases

Dear Ms Cronkhite,

Safariland thanks you for being such a loyal and consistent customer over the years. Your satisfaction is very important to us and we hope we have been successful in providing you with excellent customer service and products.

The Safariland Group issues annual price lists for all the product brands. Due to increase in labor and supply expenses we have increased prices on our MSRP lists across all product lines. We at Safariland try our best to keep any increases to a minimal yearly.

If you have any questions or concerns please don't hesitate to contact me.

We look forward to your continued patronage.

Respectfully,

Patricia Coppedge

Patricia Coppedge
Program Specialist



May 5, 2022

Dan Rooney
c/o Proforce Marketing Inc
2625 Stearman Rd STE A
Prescott, AZ 86301

Mr. Rooney:

There is a need to adjust pricing that reflects the current 2022 SIG Sauer Law Enforcement Price List. This is due to several factors. Current economic conditions and the emergence from the pandemic has resulted in an increase cost in raw materials and labor. In addition, due to higher fuel prices freight carriers have increased their freight charges.

Please feel free to contact me with any questions.

Best Regards,

A handwritten signature in black ink, appearing to read "T. Jankiewicz", is located below the "Best Regards," text.

Tom Jankiewicz
Executive Vice President
Law Enforcement Sales



January 1, 2022

Dear Streamlight Distributor,

If we considered 2020 a disruptive year due to the impact of Covid-19 on the business environment, 2021 can only be considered *incredibly* disruptive. Streamlight has always taken a very strategic view of pricing. We have worked to limit price increases whenever possible (no increase in 2020 or 2021) by focusing on value engineering within our product line, coupled with ongoing efforts to improve operational and supply chain efficiencies. Despite these efforts, 2021 has brought challenges in several areas:

- Transportation/Freight/Logistics – we have seen significant delays in 2020 and 2021 as well as cost increases in these areas. Instead of immediately passing on these higher costs, we waited to determine how much of these increased costs are permanent vs. transient/temporary in nature.
- Direct Labor – continued labor shortages have created a strain on both retaining our existing employees and in the recruitment of new employees. Our overall cost of labor has increased significantly since 2019.
- Cost Increases – our suppliers have been passing on price increases for many months now for products including: raw materials, packaging materials, batteries (alkaline & rechargeable), electronic components, MRO supplies, office supplies and others.

Based on what we consider to be permanent increases to the cost of doing business, we will be implementing a 6% price increase effective March 1, 2022. We have worked to maintain our normal price list cycle to help reduce disruption to your business as much as possible.

We look forward to working together for a successful 2022.

Regards,

A handwritten signature in black ink, appearing to read 'Michael F. Dineen'.

Michael F. Dineen
Vice President, Sales & Marketing
Streamlight, Inc.



August 29, 2022

To Whom it May Concern:

In response to continued pressures resulting from increases in labor, raw materials, and outside services such as shipping and finishing, Daniel Defense has deemed it necessary in the last 12 months to install modest price increases in order to maintain healthy business margins. While fighting those pressures internally as long as we could, it was not sustainable as price escalations continued. We apologize if this has impacted any previous quotes negatively, and we continue to work with vendors where possible, as well as internally, to drive down costs and pass those savings along to our customers when possible.

Respectfully,

A handwritten signature in cursive script that reads 'Patrick Kisgen'.

Patrick Kisgen

VP Sales

pkisgen@danieldefense.com



The City of
OKLAHOMA CITY
DEPARTMENT OF FINANCE

September 7, 2022

Barneys Police Supplies
218 Four Park Rd
Lafayette, LA 70507

APPROVED
12-6-2022

BY THE CITY COUNCIL
Angie M. Simpson CITY CLERK

Dear Vendor:

The Contracting Entity and the contracting vendor have the option of renewing Contract/Pricing Agreement No. **C227048-BARNEYS POLICE SUPP for Sig Sauer M400 Pro Rifles** for the term **2021-12-07 through 2022-12-06** under the same terms, conditions and provisions as originally awarded, including price(s).

Please indicate your concurrence or non-concurrence by completing the below listed information, including signature, and return to me by **September 28, 2022**. If the individual signing below is not the owner or an officer of the business or corporation, a letter of authorization should also be attached. Corporate Seal will be accepted in lieu of an authorization letter if affixed to this document.

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Thank you,

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Senior Buyer

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per the above mentioned.
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[INTERNAL USE ONLY]

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Robert C. Wells Jr
PRINTED NAME
President
TITLE
[Signature]
AUTHORIZED SIGNATURE
Belsco
COMPANY NAME
218 Four Park Rd
STREET ADDRESS
Lafayette, LA 70507
CITY, STATE AND ZIP CODE
337-894-3667
BUSINESS TELEPHONE
robertwells@mycopshop.com
CONTACT E-MAIL

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To: [Swann, Jennifer](#)
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Date: Friday, October 14, 2022 11:33:10 AM
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President

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RobertWells@mycopshop.com
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FAX (337) - 896 - 3660
218 Four Park Rd
Lafayette, LA 70507
<https://www.barneypolicesupplies.com>



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To: Robert Wells <robertwells@mycopshop.com>; Shanon Heinzen <shanon@mycopshop.com>; orders@mycopsshop.com
Cc: Brittany Prejean <brittanyprejean@mycopshop.com>
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September 7, 2022

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agreement.**

Amanda Cronkhite

PRINTED NAME
Contract Specialist

TITLE

AUTHORIZED SIGNATURE
Proforce Marketing, Inc.

COMPANY NAME
2625 Stearman Rd Ste A

STREET ADDRESS
Prescott, AZ 86301

CITY, STATE AND ZIP CODE
928-776-7192

BUSINESS TELEPHONE
sales@proforceonline.com

CONTACT E-MAIL



THE CITY OF OKLAHOMA CITY

Price Increase Proposal

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Proforce Marketing, Inc. would like to implement the following price increase for contract C227049 effective immediately:

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22711A-02-04	M-LOK FULL LENGTH FREE FLOATING HANDGUARD	Included in item 22711A-02-01
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Amanda Cronkhite
Contract Specialist
928-776-7192
sales@proforceonline.com

Prescott, Arizona
Corporate Office & Support Center
2625 Stearman Road, Suite A • Prescott, AZ 86301
Phone (928) 776-7192 • Fax (928) 445-3468

Brea, California
Law Enforcement/Fire & Military Store
655 Berry Street, Suite H • Brea, CA 92821
Phone (714) 257-9095 • Fax (714) 257-9076

Safariland,
LLC
13386 International Parkway
Jacksonville, FL 32218
904-741-5400

VIA Email

February 23, 2022

Proforce Law Enforcement
Ms. Amanda Cronkhite
2625 Stearman Road
Suite A
Prescott, AZ 86301-6155

RE: Annual - Semi Annual MSRP Increases

Dear Ms Cronkhite,

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We look forward to your continued patronage.

Respectfully,

Patricia Coppedge

Patricia Coppedge
Program Specialist



May 5, 2022

Dan Rooney
c/o Proforce Marketing Inc
2625 Stearman Rd STE A
Prescott, AZ 86301

Mr. Rooney:

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Best Regards,

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Tom Jankiewicz
Executive Vice President
Law Enforcement Sales



January 1, 2022

Dear Streamlight Distributor,

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Regards,

A handwritten signature in black ink, appearing to read 'Michael F. Dineen'.

Michael F. Dineen
Vice President, Sales & Marketing
Streamlight, Inc.



August 29, 2022

To Whom it May Concern:

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Respectfully,

A handwritten signature in cursive script that reads "Patrick Kisgen".

Patrick Kisgen

VP Sales

pkisgen@danieldefense.com