



The City of OKLAHOMA CITY

TO: Sharmanlyne Vickers, Purchasing Agent
Procurement Services Division

FROM: Paul Bronson, Director *PEB*
General Services Department

DATE: May 11, 2022

SUBJECT Sole Source Stanley Convergent Security Systems

The City currently uses Stanley Convergent Security systems at various City locations, including City Hall, 100 N. Walker, James D. Couch Municipal Office Building, and the Southwest Pioneer Library. The specific security equipment, including intrusion alarm control panels, is proprietary to Stanley Convergent Security Solutions, Inc. These products are essential and Stanley Convergent Security Solutions, Inc. is the sole source provider for the authorized support and upgrade for these products.

Estimated annual cost: \$25,000.

Funding: Various funds and accounts.

Jonathan Messiah
Senior Security Consultant

STANLEY Convergent Security Solutions
8701 N Classen Blvd Suite F, Okla. City, Ok
73114

April 29th, 2021
Lapeania Hall, MBA, CPO
Senior Buyer
City of Oklahoma City
100 N. Walker Ave Ste 200
Oklahoma City, Ok 73102

Dear Ms Hall.,

Stanley CSS ("Sonitrol") has been the provider of intrusion alarms located in various City facilities to safeguard City employees, equipment and citizens for approximately 30 years. During this time, Sonitrol has developed a close working relationship with the Oklahoma City Police Department in responding to intrusion alarms. The security systems at these locations have been installed, monitored and maintained by Sonitrol. As you are aware, Stanley Convergent Security Solutions Inc. ("Stanley") purchased the assets of Sonitrol and the franchise rights to the Sonitrol products in November 2010.

Sonitrol had a Franchise Agreement with Sonitrol Franchise Corporation to provide Sonitrol Products in Oklahoma County and the surrounding counties of Canadian, Cleveland, McClain and Pottawatomie. Under the terms of this Franchise Agreement, the Franchisor agrees not to license another franchisee in this area. Stanley also purchased this Franchise Agreement and therefore, Stanley is the sole source of Sonitrol products and services for The City of Oklahoma City.

If you have any questions or need additional information, please give me a call at 817-235-4372. We appreciate your business.

Regards,



Steve Gonzales
Regional Sales Manager

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