

**RESOLUTION TO APPROVE MARKETING INCENTIVE AND OPERATIONAL LANDING FEE CREDIT IN ACCORDANCE WITH THE WILL ROGERS WORLD AIRPORT AIR SERVICE INCENTIVE PROGRAM FOR THE PROMOTION OF SOUTHWEST AIRLINES' NEW NONSTOP SERVICE FOR AN UNSERVED ROUTE TO SAN ANTONIO INTERNATIONAL AIRPORT.**

**WHEREAS**, The Oklahoma City Airport Trust ("Trust") leases, maintains and operates a municipal airport for the benefit of The City of Oklahoma City ("City") known as Will Rogers World Airport ("Airport") which is located in Oklahoma County; and

**WHEREAS**, the Trust wants to continue to grow the number of nonstop routes to unserved destinations from Oklahoma City through a combination of marketing and operational incentives for air carriers; and

**WHEREAS**, the Federal Aviation Administration ("FAA") adopted regulations concerning the legal expenditures of airport revenue that allows in certain circumstances for airports to provide incentives to airlines to promote services if the incentives do not directly subsidize air carrier operations; and

**WHEREAS**, the FAA also allows airports to provide other limited operational incentives to air carriers including operational credits for landing fees and departure gates; and

**WHEREAS**, by a Resolution dated January 28, 2021, the Trust adopted a revised incentive program entitled "Will Rogers World Airport Air Service Incentive Program" ("Program") which creates greater competition among the air carriers, whether the air carrier is currently an incumbent air carrier at the Airport or a new entrant that wants to provide service under the Program, and provides a combination of marketing support and limited operational incentives to airlines that meet certain criteria; and

**WHEREAS**, Southwest Airlines announced on December 8, 2021 that it would begin providing on April 3, 2022 year-round nonstop, four days a week service to San Antonio, TX (SAT) which is not currently served, and eligible for incentives under the Program; and

**WHEREAS**, Southwest Airlines has requested the Trust approve the marketing portion of the Program; and

**WHEREAS**, Southwest Airlines is an incumbent air carrier at the Airport and qualified for both a marketing incentive and an operational landing fee credit under the Program; for its non-stop service to San Antonio, an underserved route; and

**NOW, THEREFORE, BE IT RESOLVED BY THE TRUSTEES OF THE OKLAHOMA CITY AIRPORT TRUST** that in consideration of Southwest Airlines announced nonstop service to San Antonio International Airport beginning April 3, 2022, the Director is authorized to make the following incentives available to Southwest Airlines in accordance with the Program's provisions:

1. Marketing Incentives:

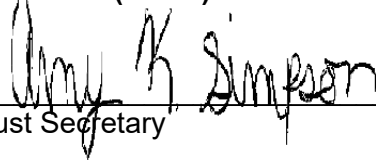
Up to \$50,000 in marketing assistance in the first year of operation of the new route to/from SAT to promote the new nonstop service and the airport based on the route being maintained with 4 x per week year-round service.

2. Operational Credit:

A Landing Fee credit of 75% for all aircraft utilized for the San Antonio route for an eighteen (18) month period beginning on the date the new route commences, provided the nonstop service for the route is not suspended during the eighteen (18) month period.

**ADOPTED BY THE** Oklahoma City Airport Trust and signed by the Chairman on this 24th day of February, 2022.

**ATTEST: (SEAL)**

  
Trust Secretary



**OKLAHOMA CITY AIRPORT TRUST**

  
Chairman

**REVIEWED** for form and legality.

**Jami Blocker**

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Assistant Municipal Counselor/  
Attorney for the Trust