

MEMORANDUM



OCAAT Agenda
Item No. IV. K
01/25/2024

TO: Trustees, Oklahoma City Airport Trust

FROM: Jeff Mulder, Director of Airports

Concession Services Agreement with Concourse Communications Illinois, LLC, for Wi-Fi services, retroactive to November 1, 2023.

Location:

Will Rogers World Airport

Background:

The Oklahoma City Airport Trust (Trust) and Concourse Communications Illinois, Inc. (Concessionaire) entered into a Concession Services Agreement, dated October 26, 2005 as subsequently amended by Supplement No. 1, Supplement No. 2, and Supplement No. 3 (collectively, Original Agreement). The Original Agreement between the Trust and Concessionaire expired on October 31, 2023.

The Trust retained a consultant and is developing a solicitation for wireless services, to include a Wi-Fi solution. The Concessionaire is the current single provider of Wi-Fi at the Airport and agrees to continue to provide Wi-Fi services for the Will Rogers World Airport terminal until a new wireless services agreement is awarded. Under this new contract, the Concessionaire may provide services for up to two years. After the first year, the agreement may be terminated for any reason upon proper notice to the Concessionaire. During this interim agreement, Concessionaire has agreed to increase the concession fees it pays to the Trust from its previous agreement.

Recommendation: Agreement be approved.