



MEMORANDUM

Council Agenda
Item No. IX. F
11/5/2024

The City of OKLAHOMA CITY

TO: Mayor and City Council

FROM: Craig Freeman, City Manager

1. Pricing agreement awards and approvals, Banner Fire Equipment (COKC01066), Casco Industries, Inc. (COKC01067), Conrad Fire Equipment (COKC01068), Dana Safety Supply, Inc. (COKC01069), Davenport Fire Equipment Sales & Service LLC (COKC01070), Dive Rescue International, Inc. (COKC01071), FarrWest Environmental Supply, Inc. (COKC01072), Fastenal Company (COKC01073), GearGrid LLC (COKC01074), Municipal Emergency Services, Inc. (COKC01075), North America Fire Equipment Co., Inc. (COKC01076), RescueGear, Inc. (COKC01077), Sharky's Scuba (COKC01078), Submersible Systems, Inc. (COKC01079) and TechnicalRescue.com, Inc. (COKC01080), public safety supplies, equipment, and personal protective equipment, estimated cost \$2,500,000, November 5, 2024 through November 4, 2025; and
2. Resolution authorizing the open market purchase of no bid items and related items not available on pricing agreements (COKC01081), estimated cost \$150,000, November 5, 2024 through November 4, 2025.

Purpose:

To enter into pricing agreements for public safety supplies, equipment, and personal protective equipment for the Fire Department. The agreements will have four one-year renewal options.

Specifications Advertised:

September 18, 2024

Bids Received:

October 9, 2024

Bids:

(COKC01066)

Banner Fire Equipment, Inc.

Public Safety Supplies, Equipment, and Personal Protective Equipment

Various Brands 0%-63% Discount

Entire Website: 0% discount off website; www.bannerfire.com

(COKC01067)

Casco Industries, Inc.

Public Safety Supplies, Equipment, and Personal Protective Equipment

Various Brands 10%-30% Discount

Entire Website: 10% discount off website; Minimum discount is 10%; www.cascoindustries.com
Discount reflected is the minimum discount provided on each item. Products could be discounted greater than percentage shown.

(COKC01068)

Conrad Fire Equipment

Public Safety Supplies, Equipment, and Personal Protective Equipment

Various Brands 10%-48% Discount

Entire Website: 5% discount off website; Loose equipment not listed within this bid but offered on website will be discounted at a minimum of 5% off list price and can be quoted for further volume discounts as applicable; www.conradfire.com

(COKC01069)

Dana Safety Supply, Inc.

Public Safety Supplies, Equipment, and Personal Protective Equipment

Various Brands 10.25%-49.75% Discount

Entire Website: 10.25% discount off website; <https://danasafetysupply.com>

(COKC01070)

Davenport Fire Equipment Sales & Service LLC

Public Safety Supplies, Equipment, and Personal Protective Equipment

Various Brands 0%-50% Discount

Entire Website: 5% discount off website; www.davenportfe.com

(COKC01071)

Dive Rescue International, Inc.

Public Safety Supplies, Equipment, and Personal Protective Equipment

Various Brands 5%-30% Discount

(COKC01072)

FarrWest Environmental Supply, Inc.

Public Safety Supplies, Equipment, and Personal Protective Equipment

Various Brands 1%-22% Discount

(COKC01073)

Fastenal Company

Public Safety Supplies, Equipment, and Personal Protective Equipment

Various Brands 25%-57% Discount

(COKC01074)

GearGrid LLC

Public Safety Supplies, Equipment, and Personal Protective Equipment

Gear Grid 5% Discount

(COKC01075)

Municipal Emergency Services, Inc.

Public Safety Supplies, Equipment, and Personal Protective Equipment

Various Brands 5%-29% Discount

Entire Website: 0% discount off website; www.mesfire.com, www.lawmen.com,
www.mesuniforms.com

(COKC1076)

North America Fire Equipment Co., Inc.

Public Safety Supplies, Equipment, and Personal Protective Equipment

Various Brands 2%-31% Discount

Other: 5% discount off website price; www.nafeco.com

(COKC01077)

RescueGear, Inc.

Public Safety Supplies, Equipment, and Personal Protective Equipment

Various Brands 0%-35% Discount

Entire Website: 0% discount off website; Variable 0-30% off depending on the item;
www.rescuegear.com

(COKC01078)

Sharky's Scuba

Public Safety Supplies, Equipment, and Personal Protective Equipment

Various Brands 5%-30% Discount

(COKC01079)

Submersible Systems, Inc.

Public Safety Supplies, Equipment, and Personal Protective Equipment

Various Brands 15% Discount

Entire Website: 15% discount off website; HEED; www.heed3.com; SPAIR AIR;
www.spareair.com

(COKC01080)

TechnicalRescue.com, Inc.

Public Safety Supplies, Equipment, and Personal Protective Equipment

Various Brands 5%-25% Discount

Entire Website: 10% discount off website; Ruth Lee Training Manikins;
<https://www.ruthlee.co.uk>; Rock-N-Rescue Products; <https://www.rocknrescue.com>; Stanley
Hydraulic Tools & Equipment; <https://www.stanleyinfrastructure.com>; Poly-Tech America
Mounting Systems; <https://www.polytechamerica.com>

Bidding Information:

Specifications were advertised in the Journal Record and posted in the electronic bidding system. Ninety-seven potential bidders viewed the specifications with fifteen bids received. Staff recommends award to the overall lowest bidder per line item. Staff recommends award to multiple vendors on a few high purchase line items and where the same discount was offered.

Staff requests open market authority for the purchase of public safety supplies, equipment, and personal protective equipment no bid items and related items not available on a pricing agreement, estimated cost \$150,000, November 5, 2024 through November 4, 2025. Purchases made with this authority will comply with the City’s open market purchasing procedures.

Estimated Cost:

Pricing Agreement(s)	\$2,500,000
Open-Market Resolution	<u>\$ 150,000</u>
Total	\$2,650,000

Source of Funds:

General Operations > OCITY > Fire Operational Services > Fire Purchasing > Materials and Supplies (1001-45002XX-11550-53000001)

General Operations > OCITY > Support Services > Fire Purchasing > Materials and Supplies (1001-45004XX-11550-53000001)

Fire Sales Tax > OCITY > Fire Department > Fire Other Tools & Equipment > Materials & Supplies (1301-450XXXX-11551-53000001)

Review:

Fire Department

Recommendation: Agreements be awarded and approved and Resolution be adopted.