



MEMORANDUM

Council Agenda
Item No. IX. C
1/30/2024

The City of OKLAHOMA CITY

TO: Mayor and City Council

FROM: Craig Freeman, City Manager

1. Renewal of pricing agreements, Avery Dennison Corporation (R24-C236037), Batteries Sooner, LLC DBA Batteries Plus (R24-C236038), Consolidated Traffic Controls, Inc. (R24-C236039), Cubic ITS, Inc. (R24-C236040), ICM of America, Inc. (R24-C236041), ITS Plus, Inc. (R24-C236042), Iteris, Inc. (R24-C236043), Paradigm Traffic Systems, Inc. (R24-C236044), Pinkley Sales Co. (R24-C236045) and Wavetronix, LLC (R24-C236046), traffic control and safety, units, parts and supplies, estimated cost \$1,000,000, January 31, 2024 through January 30, 2025; and
2. Resolution authorizing the open market purchase of related supplies not available on a pricing agreement (OM24-C236047), estimated cost \$75,000, January 31, 2024 through January 30, 2025.

Background:

The pricing agreements were originally awarded January 31, 2023 (Item No. IX. E.1&2.) for the period ending January 30, 2024. The pricing agreements include two one-year renewal options. This is the first renewal.

The pricing agreements meet the City's policy on renewal of contracts for goods and services. Staff has notified the vendors that the City wishes to renew the pricing agreements under the same terms and conditions, including price, as previously awarded. Letters agreeing to the renewals have been received from the vendors.

Avery Dennison Corporation and Consolidated Traffic Controls, Inc. have requested increases to their contracts. These increases have been reviewed and are in line with price fluctuations and inflation in the industry. It is staff's opinion that these increases will not overtly affect overall expenditure.

The estimated cost for these pricing agreements is based on previous expenditures for this commodity. There is no obligation to purchase from these pricing agreements. All purchases are subject to future appropriations and the availability of funds.

Staff requests open market authority for the purchase of traffic control and safety, units, parts and supplies not available on a pricing agreement (OM24-C236047), estimated cost \$75,000, January 31, 2024 through January 30, 2025. Purchases made with this authority will comply with the City's open market purchasing procedures.

Pricing Agreements:

(R24-C236037)

Avery Dennison Corporation

All items as bid.

(R24-C236038)
Batteries Sooner, LLC DBA Batteries Plus
Discounts range from 5%-50%.
All items as bid.

(R24-C236039)
Consolidated Traffic Control, Inc.
All items as bid.

(R24-C236040)
Cubic ITS, Inc.
All items as bid.

(R24-C236041)
ICM of America, Inc
All items as bid.

(R24-C236042)
ITS Plus, Inc.
All items as bid.
10% discount from catalog price list.
5% discount from Thunder Series attached catalog price list.

(R24-C236043)
Iteris, Inc.
20% trade in allowance on old detection equipment.
5% discount on all related traffic equipment.

(R24-C236044)
Paradigm Traffic Systems, Inc.
All items as bid.

(R24-C236045)
Pinkley Sales Co.
All items as bid.

(R24-C236046)
Wavetronix, LLC
All items as bid.

Estimated Cost:

Pricing Agreement	\$ 1,000,000
Open Market	<u>\$ 75,000</u>
Total	\$ 1,075,000

Source of Funds:

Various funds and accounts

Review:

Finance Department

Recommendation: Agreements be renewed and Resolution be adopted.