



# MEMORANDUM

Council Agenda  
Item No. IX. V  
6/20/2023

## The City of OKLAHOMA CITY

TO: Mayor and City Council

FROM: Craig Freeman, City Manager

1. Pricing agreement awards and approvals, CL Boyd Company, Inc. (C247039), P&K Equipment, Inc. (C247040), Ram Products Chemicals & High-Pressure Washers, Inc. (C247041), Smith Farm and Garden (C247042), Southside Lawn and Garden, Inc. (C247043), Turf Reel Sharpening (C247044), grounds maintenance and miscellaneous small equipment repair parts and service, estimated cost \$1,000,000, July 1, 2023 through June 30, 2024; and
2. Resolution authorizing the open market purchase of no bid items and related items and services not available on a pricing agreement (OM24-C247045), estimated cost \$50,000, July 1, 2023 through June 30, 2024.

### **Purpose:**

To provide pricing agreements to purchase grounds maintenance and miscellaneous small equipment repair parts and service for various types of small, heavy, and specialized equipment for City Departments and Trusts on an as needed basis. This agreement will have two one-year renewal options.

### **Specifications Advertised:**

April 12, 2023

### **Bids Received:**

May 10, 2023

### **Bids:**

(C247039)

CL Boyd Company, Inc.

24718-39-01 John Deere: New Equipment, 15% Discount

24718-39-02 John Deere: Repair Parts

24718-39-03 John Deere: Labor Rate-Shop Service \$145.00/hour

24718-39-03 John Deere: Labor Rate-Field Services \$160.00/hour

24718-39-03 John Deere: Labor Rate-Travel charges \$5.50/ mile

(C247040)

P&K Equipment, Inc.

<https://pkequipment.dealercustomerportal.com>

24718-04-02 Alamo: Repair Parts

24718-04-03 Alamo: Labor Rate: \$165.00/hour

24718-19-02: Diamond Mowers: Repair Parts

24718-19-03: Diamond Mowers: Labor Rate \$165.00/hour  
24718-34-01: Honda: New Equipment, 20% Discount  
24718-34-02: Honda: Repair Parts  
24718-34-03: Honda: Labor Rate: \$165.00/hour  
24718-39-02 John Deere: Repair Parts  
24718-39-03 John Deere: Labor Rate: \$165.00/hour  
24718-048-02: Landpride: repair Parts  
24718-048-03: Landpride: Labor Rate: \$165.00/hour  
24718-71-01: Ryan: New Equipment, 5% Discount  
24718-71-02: Ryan: Repair Parts  
24718-71-03: Ryan: Labor Rate: \$165.00/hour  
24718-76-01: Stihl: New Equipment, 20% Discount  
24718-76-02: Stihl: Repair Parts  
24718-76-03: Stihl: Labor Rate: \$165.00/hour

(C247041)

Ram Products Chemicals & High Pressure Washers, Inc.

24718-47-01: Landa: New Equipment, 40% Discount  
24718-47-02: Landa: Labor Rates: \$85.00/hour

(C247042)

Smith Farm and Garden

24718-08-01: Billy Goat: New Equipment, 20% Discount  
24718-08-02: Billy Goat: Repair Parts, 10% Discount  
24718-08-03: Billy Goat: Labor Rate: \$95.00/hour  
24718-11-02: Briggs & Stratton: Repair Parts, 10% Discount  
24718-11-03: Briggs & Stratton: Labor Rate: \$95.00/hour  
24718-22-01 Echo: New Equipment, 20% Discount  
24718-22-02 Echo: Repair Parts, 10% Discount  
24718-22-03 Echo: Labor Rate: \$95.00/hour  
24718-24-01 Excel: New Equipment, 27% Discount  
24718-24-02 Excel: Repair Parts, 10% Discount  
24718-24-03 Excel: Labor Rate: \$95.00/hour  
24718-34-01 Honda: New Equipment, 8% Discount  
24718-34-02 Honda: Repair Parts, 10% Discount  
24718-34-03 Honda: Labor Rate: \$95.00/hour  
24718-36-01 Hustler: New Equipment, 27% Discount  
24718-36-02 Hustler: Repair Parts, 10% Discount  
24718-36-03 Hustler: Labor Rate: \$95.00/hour  
24718-42-01 Kawasaki: New Equipment, 10% Discount  
24718-42-02 Kawasaki: Repair Parts, 10% Discount  
24718-42-03 Kawasaki: Labor Rate: \$95.00/hour  
24718-44-01 Kohler: New Equipment, 10% Discount  
24718-44-02 Kohler: Repair Parts, 10% Discount  
24718-44-03 Kohler: Labor Rate: \$95.00/hour  
24718-60-01 Oregon: New Equipment, 10% Discount

24718-60-02 Oregon: Repair Parts, 10% Discount  
24718-60-03 Oregon: Labor Rate: \$95.00/hour  
24718-76-01 Stihl: New Equipment, 16% Discount  
24718-76-02 Stihl: Repair Parts, 10% Discount  
24718-76-03 Stihl: Labor Rate: \$95.00/hour  
24718-81-01 Toro: New Equipment, 27% Discount  
24718-81-02 Toro: Repair Parts, 10% Discount  
24718-81-03 Toro: Labor Rate: \$95.00/hour  
24718-89-01 Additional Brands Not Listed: New Equipment, Repair Parts, Labor: See Exhibit 3

(C247043)

Southside Lawn and Garden, Inc.

24718-11-01 Briggs & Stratton: New Equipment  
24718-11-02 Briggs & Stratton: Repair Parts  
24718-11-03 Briggs & Stratton: Labor Rate: \$100.00/hour  
24718-34-01 Honda: New Equipment, 5% Discount  
24718-34-02 Honda: Repair Parts, 5% Discount  
24718-34-03 Honda: Labor Rate: \$100.00/hour  
24718-35-01 Hover Mower: New Equipment  
24718-35-02 Hover Mower: Repair Parts, 5% Discount  
24718-36-01 Hustler: New Equipment, 27 % Discount for commercial equipment,  
5% Discount for consumer equipment  
24718-36-02 Hustler: Repair Parts, 10% Discount  
24718-36-03 Hustler: Labor Rate: \$100.00/hour  
24718-37-02 Jacobson: Repair Parts  
24718-39-02 John Deere: Repair Parts  
24718-42-02 Kawasaki: Repair Parts, 2% Discount  
24718-42-03 Kawasaki: Labor Rate: \$100.00/hour  
24718-44-02 Kohler: Repair Parts  
24718-44-03 Kohler: Labor Rate: \$100.00/hour  
24718-56-02 McLane: Repair Parts  
24718-56-03 McLane: Labor Rate, \$100.00/hour  
24718-69-01 Rhino: New Equipment  
24718-69-02 Rhino: Repair Parts  
24718-69-03 Rhino: Labor Rate: \$100.00/hour  
24718-75-01 Snapper: New Equipment  
24718-75-02 Snapper: Repair Parts  
24718-75-03 Snapper: Labor Rate: \$100.00/hour  
24718--76-01 Stihl: New Equipment, 20% Discount  
24718--76-02 Stihl: Repair Parts, 10% Discount  
24718--76-03 Stihl: Labor Rate: \$100.00/hour  
24718--81-02 Toro: Repair Parts  
24718--81-03 Toro: Labor Rate: \$100.00/hour  
24718--82-01 Troy Built: New Equipment

(C247044)

Turf Reel Sharpening

24718-37-03 Jacobson: Labor Rate: \$170.00/hour

24718-39-03 John Deere: Labor Rate: \$170.00/hour

24718-56-03 McLane: Labor Rate: \$150.00/hour

24718-67-03 Ransome: Labor Rate: \$225.00/hour

24718-80-03 Textron (mowers): Labor Rate: \$170.00/hour

24718-81-03 Toro: Labor Rate: \$170.00/hour

24718-89-01 Additional Brands Not Listed: New Equipment, Repair Parts, and Labor: Reel Sharpening & Repair, 10% Discount, See Attachment A

**Bidding Information:**

The specifications were advertised in the Journal Record and posted in the electronic bidding system. Thirty-seven potential bidders viewed the specifications with six bids submitted. Addendum No 1. was issued on April 27, 2023 to extend the bid closing date and the question and answer deadline.

Staff has reviewed all the submissions and is recommending a multiple award to all bidders to ensure adequate coverage for this commodity. Due to the vast number of grounds, streets, construction and agricultural equipment in the City's fleet, the City has also adopted State Contract SW196.

Departments will be advised to compare prices between the State and City pricing agreements to determine the best available price and are also instructed to request price lists or portions thereof, for cost verification purposes, unless pricing can be verified through the price list or website address submitted with the vendor's bid. The contracted vendors will be required to provide the City a copy of their insurance certificate if the need arises for on-site equipment repairs.

The estimated cost for these agreements is based on previous expenditures for this commodity. The City is under no obligation to purchase from these agreements. All purchases are subject to future appropriations and the availability of funds.

Staff requests open market authority for the purchase of no bid items and related items and services not available on a pricing agreement (OM24-C247045), estimated cost \$50,000, July 1, 2023 through June 30, 2024. Purchases made with this authority will comply with the City's open market purchasing procedures.

**Estimated Costs:**

Pricing agreements	\$ 1,000,000
Open Market Resolution	\$ 50,000
Total	\$ 1,050,000

**Source of Funds:**

Various funds and accounts.

**Review:**

Finance Department

**Recommendation:** Agreements be awarded and approved and Resolution be adopted.