



MEMORANDUM

Council Agenda
Item No. IX. D
11/5/2024

The City of
OKLAHOMA CITY

TO: Mayor and City Council

FROM: Craig Freeman, City Manager

1. Renewal No. 1 of pricing agreements, Baysinger Police Supply, Inc. (C247060), Blue Tactical (C247061), Con10gency Consulting, LLC (C247062), COPS Products (C247063), Dana Safety Supply (C247064), Galls, LLC (C247065), MTM Recognition Corporation (C247066) and Special Ops Uniform, Inc. (C247067), police uniforms, accessories, minor equipment and supplies, estimated cost \$1,000,000, November 7, 2024 through November 6, 2025; and
2. Resolution authorizing the open market purchase of related items not available on a pricing agreement (COKC01054), estimated cost \$450,000, November 7, 2024 through November 6, 2025.

Background:

These agreements were originally approved by the City Council on November 7, 2023 (Item No. IX.F.) for the period ending November 6, 2024. These agreements contain two annual renewal options. This is the first renewal for this agreement.

The pricing agreements meet the City's policy on renewal of pricing agreements for goods and services. Staff has notified vendors that the City wishes to renew the pricing agreements under the same terms and conditions, as previously awarded. A letter agreeing to the renewal has been received from all vendors.

Baysinger Police Supply, Inc. (C247060), Con10gency Consulting, LLC (C247062), Galls, LLC (C247065) and MTM Recognition Corporation (C247066) submitted price adjustment requests, which is allowed under the term of this agreement. Staff has reviewed the adjusted costs and believes the requests align with current market conditions.

The estimated cost for these pricing agreements is based on previous expenditures for this commodity. The City and Trusts are under no obligation to purchase from these agreements. All purchases are subject to future appropriations and the availability of funds.

Staff requests open market authority for the purchase of police uniforms, accessories, minor equipment, supplies and related items not available on a pricing agreement (COKC01054), estimated cost \$450,000, November 7, 2024 through November 6, 2025. Purchases made with this authority will comply with the City's open market purchasing procedures. Individual purchases exceeding \$50,000 under this open market resolution will be approved by the City Council through

a separate agreement or resolution.

Pricing Agreements:

(C247060)

Baysinger Police Supply, Inc.

www.baysingers.com

All items as bid.

Additional price lists - 3%-50% discount

(C247061)

Blue Tactical

All items as bid.

(C247062)

Con10gency Consulting, LLC

24702-16-01

(C247063)

Cops Products

All items as bid.

(C247064)

Dana Safety Supply

All items as bid.

(C247065)

Galls, LLC

All items as bid.

Various price lists with discounts, not including clearance and one-time promotional discounts.

www.galls.com

(C247066)

MTM Recognition Corporation

24702-05-01 Uniform Badge

(C247067)

Special Ops Uniform, Inc.

All items as bid.

Various brands/catalogs - 15% discount

Estimated Cost:

| | |
|------------------------|-------------|
| Pricing Agreement(s) | \$1,000,000 |
| Open-Market Resolution | \$ 450,000 |
| Total | \$1,450,000 |

Source of Funds:

Various funds and accounts

Review:

Finance Department

Recommendation: Pricing Agreements be renewed and Resolution be adopted.