



# MEMORANDUM

Council Agenda  
Item No. IX. A  
3/12/2024

## The City of OKLAHOMA CITY

TO: Mayor and City Council

FROM: Craig Freeman, City Manager

Renewal of pricing agreements, Casco Industries, Inc. (R25-C235004), Banner Fire Equipment, Inc. (R25-C235005A), Conrad Fire Equipment, Inc. (R25-C235006), Dana Safety Supply (R25-C235007), Davenport Fire Equipment Sales & Service, LLC (R25-C235008), Municipal Emergency Services, Inc. (R25-C235009) and Northern Safety Company, Inc. (R25-C235010), fire hose, estimated cost \$225,000, March 29, 2024 through March 28, 2025.

### **Background:**

Pricing agreements were originally awarded March 29, 2022 (Item No. IX.D.) for the period ending March 28, 2023. The pricing agreements were awarded for one year with two renewal options. Pricing agreements were renewed March 14, 2023 (Item No. IX.C.) for period ending March 28, 2024.

These pricing agreements meet the City's policy on renewal of pricing agreements for goods and services. Staff has notified the vendors that the City wishes to renew their pricing agreements under the same terms and conditions, including price, as previously awarded. Letters agreeing to the renewals have been received from the vendors.

### **Pricing Agreement(s):**

(R25-C235004)

#### Casco Industries, Inc.

Fire Hose: North American Fire Hose 30% Discount off Current Manufacturer List Price

Fire Hose: Snap-Tite 30% Discount off Current Manufacturer List Price

Storz Adaptors, Connections, and Appliances: Elkhart 40% Discount off Current Manufacturer List Price

Storz Adaptors, Connections, and Appliances: Akron Brass 40% Discount off Current Manufacturer List Price

Storz Adaptors, Connections, and Appliances: Harrington 50% Discount off Current Manufacturer List Price

(R25-C235005A)

#### Banner Fire Equipment, Inc.

Fire Hose: Key 57% Discount off Current Manufacturer List Price

Storz Adaptors, Connections, and Appliances: Red Head 25% Discount off List Price

Storz Adaptors, Connections, and Appliances: South Park 45% Discount off List Price

(R25-C235006)

Conrad Fire Equipment, Inc.

Fire Hose: Key 57% Discount off Current Manufacturer List Price

Storz Adaptors, Connections, and Appliances: Kocheck 47% Discount off List Price

(R25-C235007)

Dana Safety Supply

Fire Hose: ATI/Kuriyama 47.25% Discount off Current Manufacturer List Price

(R25-C235008)

Davenport Fire Equipment Sales & Service LLC

Storz Adaptors, Connections, and Appliances: Task Force Tips 37% Discount off List Price

(R25-C235009)

Municipal Emergency Services, Inc.

Fire Hose: Kocheck 44.20% Discount off Current Manufacturer List Price

Fire Hose: Matex 58.30% Discount off Current Manufacturer List Price

(R25-C235010)

Northern Safety Company, Inc.

Fire Hose: 10% Discount off website [www.northersafety.com](http://www.northersafety.com)

**Estimated Cost:**

\$225,000

**Source of Funds:**

Fire – Fire Sales Tax – Budget-Fire Department – Fire Other Tools & Equipment – Budget-Materials & Supplies (030-0150-450XXXX-11551-53000001)

**Review:**

Fire Department

**Recommendation:** Agreements be renewed.