



## RECOMMENDATION LETTER

May 10, 2024

Mr. John Storms  
Oklahoma City Airport Trust  
7100 Terminal Drive, Unit 937  
Oklahoma City, OK 73159

Re: Recommendation Letter for OCAT WRWA 2408  
WRWA Walkway Modernization - OKC, OK.

Mr. Storms,

C. H. Guernsey has reviewed the project bid results for the above referenced project. Please see the attached Bid Tabulation Sheet for reference. One qualified bid for the referenced project was received via Periscope on 1-May-2024. There were no alternate bids requested.

The sole bid received was \$619,550 above Guernsey's Opinion of Probable Project Cost (base bid) of \$1,590,450. This represents an overage of approximately 38% of the ROM estimated. We believe the contributing factors of this may be 1) the nature of this Scope of Work is apparently supported by a very small market in OKC and 2) because of the limited market, only one bidder provided a bid, indicating competition was also limited. Additionally, the procurement time for materials indicated by the bidder is much longer than anticipated. Bidder is stating procurement time for materials is 20 weeks in addition to the 180 days stated in the Contract. This is again indicative of the current bidding climate and limited market. Guernsey believes this would be the case regardless of the quantity of bids received.

Based on the information received, C. H. Guernsey's recommendation to the Oklahoma City Airport Trust is to award the Contract for OCAT WRWA 2408 to American Elevator of Oklahoma City, OK.

	<u>Base Bid</u>
• American Elevator Company	\$ 2,210,000.00

Should you have any additional questions about this recommendation, please feel free to contact me.

Sincerely,  
C.H. Guernsey & Company

A handwritten signature in blue ink, appearing to read 'St Scovel'.

Steve Scovel, NCARB  
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**REALIZE** THE DIFFERENCE

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