



MEMORANDUM

The City of
OKLAHOMA CITY

TO: Sharmanlyne Vickers, Purchasing Agent
Finance Department

FROM: Paul Bronson, Director *PEB*
General Services Department

DATE: May 22, 2024

SUBJECT: AssetWorks Sole Source – FY 2024-25

AssetWorks LLC provides the FleetFocus Enterprise Asset Management System, the FuelFocus Fueling Management System and the CAM-Capital Asset Management solution for the General Services Department, Fleet Services Division, to manage the City's mobile equipment assets. The above listed systems are also utilized by the Utilities Department, Department of Airports, Parks and Recreation Department, and the Transit Services Department. AssetWorks is the sole provider of these systems.

Estimated amount: \$125,000

Source of funds: 1351-3500313-52010007

AssetWORKS

TO: City of Oklahoma City
3738 SW 15th St, Building 19
OKC, OK 73108

FROM: AssetWorks Inc
Greg Richards, General Manager

DATE: 22 May 2024

RE: FLEETFOCUS™/FUELFOCUS™/CAM™-Capital Asset Management

This letter is to verify that AssetWorks Inc is the Sole Source Provider of FleetFocus™ Enterprise Asset Management System, the FuelFocus™ Fueling Management System and its CAM-Capital Asset Management solution. AssetWorks Inc holds all rights to sales, distribution, implementation services, maintenance and support services as well as development services to FleetFocus™, FuelFocus™ and CAM™.

AssetWorks LLC is incorporated in the State of Delaware. AssetWorks Inc is headquartered in Wayne, Pennsylvania. The AssetWorks Federal ID number is . AssetWorks Inc has a REMIT TO address of: PO Box 202525, Dallas, TX 75320-2525.

Please feel free to contact me with any questions or concerns at:

Greg Richards, General Manager
AssetWorks Inc
1001 Old Cassatt Road, Suite 204
Berwyn, PA 19312
Tel: 610-687-9202/ Fax 610-971-9447
Email: greg.richards@assetworks.com

Signature:



*1001 Old Cassatt Road, Suite 204
Berwyn, PA 19312
tel: 610-687-9202/ fax: 610-971-9447
www.assetworks.com*

AssetWORKS

MAINTENANCE RENEWAL STATEMENT

998 Old Eagle School Road | Suite 1215 | Wayne PA 19087-1805
Tel (484) 588-5515 Fax (610) 971-9447

Number 8221 M5FL MNT23
Yearly Increase Applied: 10%

TO: Oklahoma City
FROM: AssetWorks Inc.
DATE: August 17, 2023
RE: FleetFocus M5 Maintenance and Support Renewal

Prices valid through November 30, 2024

Annual Software Maintenance and Support for period 12/1/2023 - 11/30/2024

FleetFocus M5 for up to 2,700 active equipment units	\$	48,268.46
8 application-specific Crystal Enterprise concurrent access licenses	\$	10,029.82
NAPA TAMS integration	\$	3,791.26
Telematics Module	\$	1,895.63
Ad Hoc	\$	2,134.36
Screen Designer	\$	3,868.63
Crystal Developer licenses	\$	136.44
MobileFocus / SmartApps Enterprise	\$	3,740.70
Added 400 Licenses	\$	4,479.52
Capital Asset Management (CAM)	\$	5,501.03
FuelFocus VDC software	\$	416.23

Includes product updates and enhancements, unlimited email and telephone support for 12 months

Subtotal, Current Maintenance, not including tax and options \$ 84,262.10

Monthly Maintenance To Be Billed \$ 7,021.84

OPTIONAL MAINTENANCE BUNDLES

AssetWorks Academy Users Conference Admission

☐ Quantity @ \$1,250.00/person

Management Review

☐ Check here to receive a quote

AssetWorks will perform onsite assessment relating maintenance practices to available system functionality to optimize organizational performance. This review will be scheduled at a mutually convenient time.

For Visa, MasterCard, and American Express payments, add 4%:

REMIT TO: Sales Tax: 0.0000% \$ -

CHECKS

All software updates are electronically delivered

AssetWorks
PO Box 202525
Dallas TX 75320-2525

GRAND TOTAL DUE, \$ US

EFT, ACH, OR DIRECT DEPOSIT

Wells Fargo, 8601 N. Scottsdale Rd., Scottsdale AZ 85253

US Tax ID

Canada GST/HST # 834113896 RT0001

AssetWorks Inc. is a subsidiary of Trapeze Software Group Inc.

If you require a separate invoice, complete this form and return it by email or fax; AssetWorks will issue an invoice as you instruct below. If your organization requires us to reference a purchase order number on our invoice, we must receive that PO by email to Alexis.Scheifley@AssetWorks.com or by fax to (610) 971-9447. **Do not mail POs to our remittance address.**

Terms

Unless there is a signed agreement between the parties, this maintenance renewal is subject to the terms and conditions of the AssetWorks Master Service Agreement found at <http://www.assetworks.com/TC-Fleet/>. The parties will continue to be bound by those terms during any renewal period unless otherwise agreed by both parties through a signed amendment. Notification of termination of maintenance is required 90 days prior to annual renewal date.

SOLE SOURCE

FleetFocus is proprietary property of AssetWorks Inc. and protected by law. Another party cannot alter, modify, change, manipulate or provide maintenance for this product without infringing upon AssetWorks' ownership rights. Accordingly, **AssetWorks is the sole source for software, maintenance and services of its products.**



MAINTENANCE RENEWAL STATEMENT

998 Old Eagle School Road | Suite 1215 | Wayne PA 19087-1805
Tel (484) 588-5515 Fax (610) 971-9447

Number 8221 M5FL MNT23
Yearly Increase Applied: 10%

TO: Oklahoma City
FROM: AssetWorks Inc.
DATE: August 17, 2023
RE: FleetFocus M5 Maintenance and Support Renewal

Prices valid through November 30, 2024

I, the undersigned, accept this maintenance renewal as described above.

Name: _____ Title: _____

Signature: _____ Date: _____

☐ PO REQUIRED: # _____

☐ NO PO REQUIRED

☐ NO SEPARATE INVOICE
NEEDED

☐ Please MAIL invoice to: _____

☐ Please E-MAIL invoice to: _____

→ If you have any questions, please contact Alexis Scheifley at Alexis.Scheifley@AssetWorks.com. **Page 2 of 2** ←