



# MEMORANDUM

Council Agenda  
Item No. IX. F  
4/8/2025

## The City of OKLAHOMA CITY

TO: Mayor and City Council

FROM: Craig Freeman, City Manager

Pricing agreement awards and approvals, Baycom, Inc. (COKC01580), Pacific East Industries (COKC01581), Total Wireless Data, Inc. (COKC01582) and Turn-Key Mobile, Inc. (COKC01583), wireless modems routers, gateways, management software and related equipment and services, estimated cost \$500,000, April 12, 2025 through April 11, 2026.

### **Specifications Advertised:**

February 12, 2025

### **Bids Received:**

March 5, 2025

### **Bids:**

(COKC01580)

Baycom, Inc.

All items as bid

(COKC01581)

Pacific East Industries

All items as bid

(COKC01582)

Total Wireless Data, Inc.

All items as bid

(COKC01583)

Turn Key Mobile, Inc.

All items as bid

**Bidding Information:**

The current pricing agreements will expire on April 11, 2025.

Specifications were advertised in the Journal Record and posted in the electronic bidding system. Seventy-three potential bidders viewed the specifications, with five bids submitted. Staff is recommending award to the four lowest and best bidders who best met the specifications to ensure adequate coverage for this commodity.

The awarded vendors are offering discounted pricing for a variety of manufacturer's products and services. City Departments and Trusts will be required to obtain three quotes for products or services offered by more than one vendor when the cost is greater than \$5,000. This will ensure the greatest cost saving is provided to the City and its Trusts.

**Estimated Cost:**

\$500,000

**Source of Funds:**

Various funds and accounts

**Review:**

Finance Department

**Recommendation:** Agreements be awarded and approved.