



Brite Rigid Frame Buildings

T5S 2S8
Edmonton, AB
12/16/2024

Mr. Jeromy Smith

Project Manager
City of Oklahoma City
420 W Main St Oklahoma City, OK

Subject: Sole Source Justification for Oklahoma City Tennis Center Gable End Renovation

To Whom It May Concern:

This letter is to formally justify the decision to procure tensioned fabric material removal, damage restoration and material replacement. from BRFB as the sole source provider. After a thorough evaluation, we have determined BRFB is the only supplier capable of fulfilling the requirements of this purchase due to industry knowledge of the specific existing material, ability to fabricate and installation steps required to repair the OKC Tennis Center building correctly.

Details of our sole source justification are as follows:

1. **Product/Service Description:** The fabric required and the process to transform the raw fabric into the finished end product which is appropriately sized and designed to fit onto the structure is a not easily procured or common knowledge within any industry, locally, or nationally.
2. **Justification:** As high volume consumer and, fabricator, and distributor the existing required materials there are few companies that are capable or allowed to provide a competent and experiences manufacturing or installation solution.
3. **Vendor Information:** After years of working in the tension fabric industry we have both the tools and knowhow to complete this project quickly and effectively to ensure there are no future issues with the affected area. Our competitive pricing and offered warranties to assure our clients they won't have an issue in the future are what why we have been and continue to be successful in this industry as our competitors often struggle or shutter their business during tough times or stemming from poor installs causing litigation and further challenges
4. **Reason for Non-Competitiveness:** The product that is required to patch this building and the knowledge, technique & equipment required to install this material and remove and replace the ancillary items attached to the building and re-install correctly.

We request that you approve this sole source procurement based on the above justification. Should you require any further documentation or clarification, please do not hesitate to contact me at 833-825-7802 or mloos@rfbuildings.com

Thank you for your consideration.

Sincerely,
Mark Loos
CEO

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