



MEMORANDUM

Council Agenda
Item No. IX. B
4/9/2024

The City of OKLAHOMA CITY

TO: Mayor and City Council

FROM: Craig Freeman, City Manager

Renewal of pricing agreements, Baycom, Inc. (R25-C231007), DiscountCell, Inc. (R25-C231008), Wireless Investors, LLC dba Ensemble Solutions Group (R25-C231009), RCN Communications, LLC dba RCN Technologies (R25-C231010), Total Wireless Data, Inc. (R25-C231011) and Turn-Key Mobile, Inc. (R25-C231012), wireless modems, routers gateways, management software and related equipment and services, estimated cost \$750,000, April 12, 2024 through April 11, 2025.

Background:

These pricing agreements were originally awarded March 29, 2022, (Item No. IX.C.) for the period ended April 11, 2023. The agreements were renewed April 11, 2023, (Item No. IX.F.) for the period ending April 11, 2024. The pricing agreements include two one-year renewal options. This is the second renewal for these agreements.

The pricing agreements meet the City's policy on renewal of pricing agreements for goods and services. Staff has notified the vendors that the City wishes to renew the pricing agreements under the same terms and conditions, including price, as previously awarded. Letters agreeing to the renewal have been received from all vendors. There are price increases associated with this renewal. The price increases have incurred for Baycom, Inc. (R25-C231007) and Wireless Investors, LLC dba Ensemble Solutions Group (R25-C231009) due to current market conditions for this commodity.

The estimated cost for these pricing agreements is based on previous expenditures for this commodity. There is no obligation to purchase from these agreements. All purchases are subject to future appropriations and the availability of funds.

Pricing Agreements:

(R25-C231007)

Baycom, Inc.

All items as bid

(R25-C231008)

DiscountCell, Inc.

All items as bid

(R25-C231009)

Ensemble Solutions Group dba Wireless Investors, LLC

All items as bid

(R25-C231010)

RCN Technologies, LLC dba RCN Communications, LLC

All items as bid

(R25-C231011)

Total Wireless Data, Inc.

All items as bid

(R25-C231012)

Turn-Key Mobile, Inc.

All items as bid

Estimated Cost:

\$750,000

Source of Funds:

Various funds and accounts

Review:

Finance Department

Recommendation: Agreements be renewed.