



# MEMORANDUM

Council Agenda  
Item No. IX. Q  
6/20/2023

## The City of OKLAHOMA CITY

TO: Mayor and City Council

FROM: Craig Freeman, City Manager

Pricing agreement awards and approvals, Atlantic Fabrication and Design, LLC (C246028), Ketner Enterprises of OKC, Inc. dba Johnstone Supply of OKC (C246029), HVAC units, parts and supplies, estimated cost \$1,500,000, July 1, 2023 through June 30, 2024.

### **Purpose:**

To obtain pricing agreements for air conditioning, heating units, parts and supplies for use in City-owned buildings. The current agreements expire June 30, 2023. These agreements will have two one-year renewal options.

### **Specifications Advertised:**

April 19, 2023

### **Bids Received:**

May 17, 2023

### **Bids:**

(C246028)

Atlantic Fabrication and Design, LLC

[www.afd-okc.com](http://www.afd-okc.com)

25% discount, Various HVAC supplies.

(C246029)

Ketner Enterprises of OKC, Inc. dba Johnstone Supply of OKC

[www.johnstonesupply.com](http://www.johnstonesupply.com)

45% discount, Various HVAC supplies

### **Bidding Information:**

The specifications were advertised in the Journal Record and posted in the electronic bidding system. Thirty-nine potential bidders viewed the specifications with two bids submitted.

Staff is recommending a multiple award to ensure adequate coverage for this commodity. Based on the inflation rates for this commodity over the last three years, and planned projects, staff wants to ensure adequate resources and competitive pricing are available at the time of purchase

The estimated cost for these pricing agreements is based on previous and anticipated expenditures for this commodity. The City is under no obligation to purchase from this agreement. All purchases are subject to future appropriations and availability of funds.

**Estimated Cost:**

\$1,500,000

**Source of Funds:**

Various funds and accounts

**Review:**

Finance Department

**Recommendation:** Agreements be awarded and approved.