

## ***AIR RESCUE SYSTEMS CORP.***

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04.05.2023

Dear OKC FD/PD,

This letter is to inform you that ALL Air Rescue Systems (ARS) products, systems and equipment are manufactured and sold solely through ARS. We use no third-party resellers, vendors or distributors for our suite of advanced helicopter operations equipment. This practice is centered around our ISO 9001 (2015) Quality Assurance/Management Certification.

As well, this equipment is considered an essential part of the ARS Training curriculum and is basic courseware for the didactic and practical training and ARS provides manufacturer's certified training on use, inspection, and maintenance on the "Human-Load" systems used during all course deliveries.

If you have any questions or concerns, do not hesitate to reach out to me directly.  
Sincerely,

Bob Cockell, President  
Air Rescue Systems  
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bob@airrescuesystems.com



# MEMORANDUM

The City of  
**OKLAHOMA CITY**  
Fire Department

**To:** Sharmanlyne Vickers  
Purchasing Agent

**Through:** Pennie Leck *pl*  
Management Specialist

**From:** Richard A. Kelley *RK*  
Fire Chief

Wade R. Gourley *WR*  
Police Chief

**Date:** April 26, 2023

**Subject:** Sole Source – Advanced Helicopter Training and Equipment

The Fire and Police Departments are working together to implement a helicopter rescue team. The team will consist of Police Department pilots and Fire Department rescue personnel. The Fire Department will be purchasing specific rescue equipment to enhance our ability to rescue residents during emergencies. There are many instances where rescues can be made safer, quicker, and more efficiently utilizing a helicopter. The Police Department's aircraft are equipped with provisions to allow us to use them for rescue operations.

Part of this project includes training pilots, crew chiefs and ground crew. Staff has researched and found that Air Rescue Systems (ARS) is the only Federal Aviation Administration (FAA) certified Part 141 training school for long line and rescue training. Schools are specifically approved by the FAA to teach certain courses in a structured and organized way to ensure the highest level of student training possible. These courses are taught on a rigid schedule and at a fast pace. The FAA visits the school to inspect its facilities, personnel, course program, equipment, and overall safety. After the inspection is complete, the FAA will give final approval that the school has met its requirements and issue the school with a certificate allowing it to carry out high-quality flight training. ARS is also the only trainer to provide certified manufacturers training on the equipment that will be used during external loads and is the only vendor that will supply the needed equipment for the training. Therefore, staff requests approval to purchase this vital training from ARS.

ARS will train three pilots, three crew chiefs, and eight rescue specialists. ARS offers detailed, safety-oriented training in support of Initial Helicopter Short Haul for Insertion and Extraction for Rescue Missions. The training will take place in Oklahoma City in September 2023 using the Police helicopters and ARS will provide two instructors. The training includes one day didactic

and one-half day static skills training and four and one-half days flight training for a total flight time of twenty-eight flight hours. The cost of \$38,500 for this specific training will be split between Fire and Police Department FY24 funding. Equipment will be purchased with Fire Department FY23 funding to ensure delivery of equipment prior to training.