



The City of
OKLAHOMA CITY
 DEPARTMENT OF FINANCE

RENEWAL NO. 3

September 24, 2024

Lexipol LLC
 2611 Internet Blvd
 Ste 100
 Frisco, TX 75034

APPROVED
 11-19-2024

BY THE CITY COUNCIL
Angie K. Simpson CITY CLERK

Dear Vendor:

The Contracting Entity and the contracting vendor have the option of renewing Contract/Pricing Agreement No. **R24-C225024 for Policy and Training Solutions for the Fire Department** for the term **11/23/2024 through 11/22/2025** under the same terms, conditions and provisions as originally awarded, including price(s).

Please indicate your concurrence or non-concurrence by completing the below listed information, including signature, and return to me by **October 15, 2024**. If the individual signing below is not the owner or an officer of the business or corporation, a letter of authorization should also be attached. Corporate Seal will be accepted in lieu of an authorization letter if affixed to this document.

YOUR CONCURRENCE DOES NOT GUARANTEE RENEWAL. Should the Contracting Entity decide not to renew the above contract, you will be notified in writing or electronically. **This form may be mailed, faxed, emailed, scanned or otherwise electronically submitted for contract/pricing agreement renewal.**

If you have any questions, please contact me at (405) 297-3600, Fax (405) 552-6037 or Email: Pennie.Leck@okc.gov.

Thank you,

Pennie Leck
 Pennie Leck, Management Specialist
 Fire Department

Yes, I would like to renew per the above mentioned.
 No, I do not wish to renew.

[INTERNAL USE ONLY]

The Contracting Entity chooses not to renew the above contract/pricing agreement.

Jan Roos

PRINTED NAME
 Vice President & General Counsel

TITLE

Jan Roos

AUTHORIZED SIGNATURE
 Lexipol, LLC

COMPANY NAME
 2611 Interret Blvd, Ste. 100

STREET ADDRESS
 Frisco, TX 75034

CITY, STATE AND ZIP CODE
 (844) 312-9500

BUSINESS TELEPHONE
 norze@lexipol.com

CONTACT E-MAIL



September 25, 2024

Pennie Leck
Management Specialist
City of Oklahoma City | Fire Department | Administration
820 NW 5th Street, Oklahoma City, OK 73106
Office: 405-297-3600
pennie.leck@okc.gov

Dear Ms. Leck,

In response to your request regarding justification for pricing increases related to Lexipol's online policy platform, we submit the following information. We know your agency's budget is the result of careful planning, so we are pleased to provide some information on the factors influencing your subscription amount.

Lexipol's unwavering commitment to enhancing our award-winning policy management is driven by a deep understanding of the unique challenges faced by the public safety community. In 2023, our Legal and Content teams meticulously reviewed 11,747 pieces of legislation and regulatory changes. This rigorous process led to more than 3,128 updates on policy guidance to align with the latest legislation and best practices. To reinforce policy knowledge, we created hundreds of Daily Training Bulletins, and our online learning and wellness platforms were enriched with more than 340 new and updated courses and wellness modules.

In order to maintain, validate, update, and distribute the foregoing policy guidance to thousands of public safety agencies nationwide, Lexipol must continually re-invest in its personnel, infrastructure, software, and tools. While this does occasionally result in a slight price increase to our customers, we ensure any such increase is as low as possible.

If you have any questions, your dedicated customer success manager is always available to help you get the most from your Lexipol solutions or you can visit the Lexipol Help Center at helpcenter.lexipol.com.

We appreciate the continued opportunity to partner with you in ensuring the wellbeing and effectiveness of your personnel and your community.

Sincerely,

A handwritten signature in blue ink, appearing to read "Jan Roos", is written over a horizontal line.

Jan Roos
Director of Compliance
Lexipol, LLC

From: [Noelle Orze](#)
To: [Leck, Pennie D](#)
Subject: Lexipol/ renewal letter
Date: Wednesday, September 25, 2024 8:19:19 AM
Attachments: [image001.png](#)
[OKC RENEWAL LETTER signed 2024.pdf](#)

Hi Pennie,

I received the renewal letter with signature for you and am forwarding now. Please see attached. For the increase, I am waiting for something formal but Lexipol has a price increase annually on all products. The standard for Policy is usually 6% annually, the accounting team releases the annual increase for the following year usually by the end of 3rd quarter.

Take Care and Stay Safe!

Noelle M. Orze

Senior Customer Success Manager

Office: 415-735-2984



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[Police1](#) | [FireRescue1](#)
[EMS1](#) | [Corrections1](#) | [Gov1](#)

[Today's Tips with Gordon Graham](#)



2611 Internet Blvd
 Ste 100
 Frisco TX 75034
 United States

Subscription

Id SUB006006
 Term Annual
 Next Bill 10/1/2024

Oklahoma City Fire Department
 Oklahoma City Fire Department
 100 N Walker Ave Suite 200
 Oklahoma City OK 73102
 United States

This is NOT an Invoice

Quantity	Item	Rate	Amount
1	F_MAN_701-1000_MAN_renewal Annual Fire Policy Manual & Daily Training Bulletins	31,278.35	\$31,278.35
1	Annual Fire Supplemental Manual(s)_01t1a000001riEMAAAY_701-1000_renewal Annual Fire Supplemental Manual(s)	4,553.77	\$4,553.77
1	Annual Fire Procedures_01t1a000001riELAAY_701-1000_renewal Annual Fire Procedures	3,031.09	\$3,031.09
		Total	\$38,863.21