



MEMORANDUM

Council Agenda
Item No. IX. J
7/30/2024

The City of OKLAHOMA CITY

TO: Mayor and City Council

FROM: Craig Freeman, City Manager

1. Pricing agreement awards and approvals, Advanced Healthstyles Fitness Equipment, Inc. (COKC00522), BSN Sports, LLC (COKC00523), Kaplan Early Learning Company (COKC00524), Lakeshore Learning Materials, LLC (COKC00525) and S&S Worldwide, Inc. (COKC00526), recreation items, sports, games, and aquatic equipment, estimated cost \$350,000, July 31, 2024 through July 30, 2025; and
2. Resolution authorizing the open market purchase of related items not available on a pricing agreement (COKC00527), estimated cost \$100,000, July 31, 2024 through July 30, 2025.

Purpose:

To purchase recreation items, sports, games, and aquatic equipment for utilization at year-round and summer recreation facilities for the Parks and Recreation Department. These agreements will have two one-year renewal options.

Specifications Advertised:

May 15, 2024

Bids Received:

June 5, 2024

Bids:

(COKC00522)

Advanced Healthstyles Fitness Equipment, Inc.

All items as bid.

www.advancedexercise.com

www.wellnessflooring.com

www.lifefitness.com

10% discount

(COKC00523)

BSN Sports, LLC

All items as bid.

<https://www.bsnsports.com/vault/>

10% discount

(COKC00524)
Kaplan Early Learning Company
All items as bid.
www.kaplanco.com

(COKC00525)
Lakeshore Learning Materials, LLC
All items as bid.
www.LakeshoreLearning.com
5% discount

(COKC00526)
S&S Worldwide, Inc.
All items as bid.

Bidding Information:

The current pricing agreements for this commodity will expire on July 30, 2024.

The specifications were advertised in the Journal Record and posted in the electronic bidding system. Thirty-three potential bidders viewed the specifications with five bids submitted. Staff is recommending award to all vendors to maximize the availability of products, services and competitive pricing.

The estimated cost for these pricing agreements is based on previous expenditures for this commodity. There is no obligation to purchase from these agreements. All purchases are subject to future appropriations and the availability of funds. If the City has a need for on-site services, the contracted vendor will be required to submit a current certificate of insurance, before performing any services on City or Trusts property.

Staff requests open market authority for the purchase of recreation items, sports, games, and aquatic equipment and related items and services not available on a pricing agreement (COKC00527), estimated cost \$100,000, July 31, 2024 through July 30, 2025. Purchases made with this authority will comply with the City's open market purchasing procedures. Individual purchases exceeding \$50,000 under this open market resolution will be approved by the City Council through a separate agreement or resolution.

Estimated Cost:

Pricing Agreement(s)	\$ 350,000
Open-Market Resolution	<u>\$ 100,000</u>
Total	\$ 450,000

Source of Funds:

Various funds and accounts

Review:

Finance Department

Recommendation: Agreements be awarded and approved and Resolution be adopted.