



MEMORANDUM

Council Agenda
Item No. IX. N
6/20/2023

The City of OKLAHOMA CITY

TO: Mayor and City Council

FROM: Craig Freeman, City Manager

1. Renewal of pricing agreements, AlphaProMed, LLC (R24-C235017), Bound Tree Medical, LLC (R24-C235018), First Aid Express (R24-C235019), Harvey Sales (R24-C235020), Henry Schein, Inc. (R24-C235022), Life Assist, Inc. (R24-C235024), McKesson Medical-Surgical Government Solutions, LLC (R24-C235025), Medline Industries, Inc. (R24-C235026), Northern Safety Co., Inc. (R24-C235027), Novel Perspective Co. dba BECA Medical (R24-C235028), Stryker Sales, LLC (R24-C235030) and Teleflex, LLC (R24-C235031), emergency medical service supplies, estimated cost \$1,500,000, July 1, 2023 through June 30, 2024; and
2. Resolution authorizing the open market purchase of related items not available on pricing agreements (OM24-C235033), estimated cost \$100,000, July 1, 2023 through June 30, 2024.

Background:

Pricing agreements were originally awarded June 7, 2022 (Item No. IX.F.1&2.) for the period ended June 30, 2023. Pricing agreements were awarded for one year with two one-year renewal options. Pricing agreements are being renewed for the period ending June 30, 2024.

The pricing agreements meet the City's policy on renewal of pricing agreements for goods and services. Staff has notified the vendors that the City wishes to renew their pricing agreements under the same terms and conditions, including price, as previously awarded. Letters agreeing to the renewals have been received from the vendors. Head to Heels Safety Supplies, Heartland Health PPE, LLC, ivWatch, LLC, Performance Safety Group, and Uweport, LLC did not respond to requests to renew. Stryker Sales, LLC submitting updated pricing which is allowed under the terms of the agreement.

Staff requests open market authority for the purchase of emergency medical service supplies related items not available on a pricing agreement, estimated cost \$100,000, July 1, 2023 through June 30, 2024. Purchases made with this authority will comply with the City's open market purchasing procedures.

Pricing Agreements:

(R24-C235017)

AlphaProMed, LLC

All items as bid.

(R24-C235018)
Bound Tree Medical, LLC
All items as bid.

(R24-C235019)
First Aid Express
All items as bid.

(R24-C235020)
Harvey Sales
All items as bid.

(R24-C235022)
Henry Schein, Inc.
All items as bid.

(R24-C235024)
Life-Assist, Inc.
All items as bid.

(R24-C235025)
McKesson Medical-Surgical Government Solutions, LLC
All items as bid.

(R24-C235026)
Medline Industries, Inc.
All items as bid.

(R24-C235027)
Northern Safety Co., Inc.
All items as bid.

(R24-C235028)
Novel Perspective Co dba BECA Medical
All items as bid.

(R24-C235030)
Stryker Sales, LLC
All items as bid.

(R24-C235031)
Teleflex, LLC
All items as bid.

Estimated Cost:

Pricing Agreements	\$1,500,000
Open-Market Resolution	<u>\$ 100,000</u>
Total	\$1,600,000

Source of Funds:

Various funds and accounts.

Review:

Fire Department

Recommendation: Agreements be renewed and Resolution be adopted.